MAYDENA

TRAIL SPONSORSHIP PROPOSAL

SEASON 2023/24

OVERVIEW

MBP has one of the largest and most diverse trail networks of any bike park in the world. With 90+ individual trails covering over 80km, MBP's trails are renowned for their stunning wilderness location, diversity, and quality. Located predominantly in temperate rainforest, MBP has trails for all abilities, including flow, technical, and jump/freeride trail styles.

Each year, over 100k rider laps, are completed at MBP, with a wide audience of riders visiting from across Australia and around the world. MBP's customer base covers all ages and demographics and features approximately 60% Tasmanians, 30% mainland Australians, and 10% international visitors.

For the first time ever, MBP is opening up the opportunity to sponsor individual trails in our network. These sponsorships are open to businesses, groups, and individuals who wish to support the maintenance and future growth of our trail network, while positioning their business/themselves in front of tens of thousands of mountain bike riders each year.

THE OPPORTUNITY

All trail sponsorships are renewed on an annual basis, with existing sponsors offered first right of refusal on their currently sponsored trail/s. Once a sponsor has secured a trail/s of their choice, they may renew for as many years as they like.

Trail sponsors will receive the following benefits;

- 300 x 300mm placard on trailhead signage including any or all of the following; logo, business name, short bio, and QR code link to business web page
- Business recognition on MBP website (business name, bio, logo, and web link on 'trails' webpage)
- 1x Annual Mountain Pass Provides unlimited access to the bike park utilising the climbing trail network for one person.
- Business recognition at park base area
- 'Shout out' annually on MBP social media channels

WHY SPONSOR A TRAIL?

The trail sponsorship program gives you the chance to be the first thing any rider sees before dropping into their favourite trail. Beyond having your brand presence in the trail network, the trail sponsorship program allows us to continually reinvest in trail upgrades and maintenance across the bike park supporting the continued development of mountain biking in Tasmania. Thank you in advance for your consideration and contribution to the MBP riding community.

THE TRAILS

Sponsorship of individual trails is offered on a first come first serve basis. A map showing all trails can be found over <u>HERE</u>.



SUPPORT OUR TRAILS

Trail sponsorship is available for \$25 per trail, per week (paid in a single annual advanced payment of \$1,200.00 due in September each year).

To register interest and secure a trail, email personal and company details, plus preferred trail/s to <u>info@maydenabikepark.com</u>. A member of our team will be back in touch soon after to confirm availability and payment details.